

Pipeline Snapshot

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Profile **profile_2**

<u>Loan Program</u>	<u>Mortgage Stage</u>	<u>Wtd Avg Coupon</u>	<u>Wtd Avg Note Rate</u>	<u>Wtd Avg Price</u>	<u>Amount</u>	<u>Gain</u>	<u>Count</u>
conf15	Rate Lock Pipeline	7.481	7.924	99.586	3,889,350	124,021	26
	Closed Warehouse	7.427	7.814	100.059	6,204,000	152,681	36
		7.961	8.381	100.693	577,500	16,206	4
conf15fhlmc	Rate Lock Pipeline	7.330	7.734	100.147	3,199,500	71,930	21
	Closed Warehouse	7.429	7.830	100.166	5,647,000	144,121	35
		7.500	8.046	100.131	151,000	3,810	2
conf15fnma	Rate Lock Pipeline	7.559	7.971	99.927	3,082,500	88,377	23
	Closed Warehouse	7.480	7.936	100.323	5,750,500	150,824	40
conf20	Rate Lock Pipeline	7.346	7.732	99.773	5,843,325	94,482	36
	Closed Warehouse	7.376	7.814	99.824	5,143,500	102,966	31
		7.416	7.798	100.087	321,000	3,791	4
conf20fhlmc	Rate Lock Pipeline	7.374	7.774	99.630	3,410,300	76,778	24
	Closed Warehouse	7.365	7.755	100.000	5,685,500	100,079	37
		7.313	7.703	98.970	142,000	3,456	2
conf20fnma	Rate Lock Pipeline	7.445	7.877	100.300	4,519,850	73,787	29
	Closed Warehouse	7.375	7.794	100.104	7,685,500	125,427	49
conf30	Rate Lock Pipeline	7.570	7.999	100.114	3,743,775	89,128	24
	Closed Warehouse	7.470	7.879	99.884	7,167,000	160,703	39
		7.570	7.977	100.630	331,500	5,306	3
conf30fhlmc	Rate Lock Pipeline	7.427	7.883	99.888	3,490,000	79,030	21
	Closed Warehouse	7.362	7.799	100.184	5,819,500	112,713	35
		7.813	8.166	99.970	418,000	10,549	5
		6.500	7.000	98.500	83,000	1,154	1
conf30fnma	Rate Lock Pipeline	7.297	7.728	100.251	4,457,000	63,323	26
	Closed Warehouse	7.532	7.986	100.369	4,937,000	107,496	32
		7.150	7.525	101.100	273,000	(7)	3
gov15	Rate Lock Pipeline	7.253	7.992	99.986	13,590,450	544,595	85
	Closed Warehouse	7.138	7.828	99.956	16,304,500	603,364	98
		6.962	7.688	100.694	1,389,500	36,463	15
gov30	Rate Lock Pipeline	7.088	7.800	99.861	13,393,350	393,018	84
	Closed Warehouse	7.173	7.884	100.328	19,939,100	546,364	123
		7.494	8.148	100.100	628,500	22,014	7
		7.374	7.849	100.048	157,217,500	4,107,947	1,000