

\*\*\* CONFIDENTIAL – Not for Distribution \*\*\*



## All In Closing Experience by Channel

From: 01/01/2000 To: 10/31/2000

Channel	Closing_Rate	Number	Total_Locked
	69.84%	63	\$4,669,183
A	76.08%	3,817	\$332,650,765
R	73.03%	2,484	\$278,845,718
W	68.82%	12,504	\$1,429,225,253
Totals	70.845%	18,868	\$2,045,390,919